



## A strong foundation for the success of our firm

PCLaw enables Fabbian Lawyers to efficiently manage all aspects of their practice

### The Client

Fabbian Lawyers is an Adelaide-based defence practice specialising in criminal, traffic and professional regulatory and disciplinary matters.

Principal Craig Fabbian is an admitted Barrister & Solicitor of the Supreme Court of South Australia and the High Court of Australia. He has also been admitted as a Solicitor of the Superior Courts of England and Wales.

Craig is an understanding and approachable lawyer who puts his clients' interests first. As a highly skilled practitioner known for his thorough attention to case detail, he is dedicated to protecting the rights of clients. He acts on behalf of both individuals and corporate organisations.

### The Challenge

After ten years' experience practising criminal law on an international scale, Craig decided to open a practice of his own and established Fabbian Lawyers in October 2012. Building the practice from the ground up, Craig understood the importance of an efficient practice management system that would allow him to focus on legal tasks and the interests of clients.

*"My vision when establishing the practice was to develop a business model that operated proficiently without the need for significant administrative support. I had observed that firms were better able to compete in the legal market when administrative operations were streamlined,"* said Craig Fabbian, Principal, Fabbian Lawyers.

*"Prior to starting the practice, I spoke to several practitioners who continued to keep business records without the assistance of specific legal practice management software. It was apparent that these practitioners spent a significant amount of time attending to their recording obligations; particularly in relation to trust accounting. I need to ensure that my time was used more effectively."*

*"I considered it very important (aspect of practice) to implement a software system that enabled me to efficiently manage all aspects of the practice."*

### The Solution

The decision to implement PCLaw as the practice management software for Fabbian Lawyers came easily for Craig. Prior to establishing his practice, Craig worked within a number of firms both in South Australia and England, and had experience using several different legal software products, including PCLaw.

*"When weighing up the advantages of each product, I considered PCLaw to be superior. It was clear that this software allowed me to easily and efficiently attend to time recording and accounting tasks as well as produce and manage file documents and emails. Additionally, I was comforted knowing that the product is provided by a well-established and trusted company and that a large number of my colleagues spoke highly of PCLaw."*



PCLaw is a legal practice management solution designed for sole practitioners and smaller law firms. PCLaw enables you to easily manage your practice and day-to-day activities from one platform including; matters; track time, expenses, calendar appointments and tasks; bill and collect payment from clients; pay vendors; reconcile bank statements; and manage trust accounts – all from a single source.

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For Fabbian Lawyers, PCLaw has delivered these benefits:

- Matter/document management system enables Fabbian Lawyers to proficiently store and access all documents, emails and file information in one central location
- A document system that enables the practice to efficiently produce a wide range of documents from its precedent library and automate new matters with precedents for gathering information
- Time recording, trust recording and billing tasks can all be captured accurately and completed effortlessly.

*"PCLaw is an extremely valuable product for my firm. PCLaw has been the cornerstone of my office management system. The all-in-one system has allowed me efficiently address administrative needs so I can focus on legal tasks and the interests of clients."*

*"PCLaw has supported my practice and LexisNexis has been there every step of the way. The initial training was thorough and informative; it provided a strong foundation for the success of my firm. The project coordinator and technical team were attentive and efficient during the software installation phase. The sales team have been very helpful, personable and willing to take the time to ensure my needs as a client are met."*

*"I am generally cautious to provide a recommendation unless I have considerable confidence in what is being endorsed; I have such confidence in PCLaw."*

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